

Esquire

Annual Frequency: 6 times/year

Field Served: ESQUIRE is a magazine encompassing all aspects of how a man thinks and lives.

Published by Hearst Magazine Media

Publisher's Statement

6 months ended June 30, 2022, Subject to Audit

Learn more about this media property at auditedmedia.com

EXECUTIVE SUMMARY: TOTAL AVERAGE CIRCULATION

Total						
Paid & Verified	Single	Total	Rate	Variance		
Subscriptions	CopySales	Circulation	Base	to Rate Base		
608,365	11,743	620,108	600,000	20,108		

TOTAL CIRCULATION BY ISSUE

	Paid Subscriptions			Verified Subscriptions			Single Copy Sales			Total			
la	D-i-4	Digital	Total Paid	Dulint	Digital	Total Verified	Total Paid & Verified	Dates	Digital	Total Single Copy	Total Paid & Verified	Paid & Verified Circulation	Total Paid & Verified
Issue	Print	Issue	Subscriptions	Print	Issue	Subscriptions	Subscriptions	Print	Issue	Sales	Circulation - Print	- Digital Issue	Circulation
Mar	500,890	135,068	635,958	26,079		26,079	662,037	12,000	59	12,059	538,969	135,127	674,096
Apr/May	506,963	50,424	557,387	16,091		16,091	573,478	10,000	68	10,068	533,054	50,492	583,546
Summer	491,267	72,576	563,843	25,735		25,735	589,578	13,000	100	13,100	530,002	72,676	602,678
Average	499,707	86,023	585,730	22,635		22,635	608,365	11,667	76	11,743	534,009	86,099	620,108

SUPPLEMENTAL ANALYSIS OF AVERAGE CIRCULATION

		Digital		
	Print	Issue	Total	% of Circulation
Paid Subscriptions				
Individual Subscriptions	442,524	22,648	465,172	75.0
Membership	3,734		3,734	0.6
Multi-Title Digital Programs		63,375	63,375	10.2
Partnership Deductible Subscriptions	32,257		32,257	5.2
Sponsored Subscriptions	21,192		21,192	3.4
Total Paid Subscriptions	499,707	86,023	585,730	94.5
Verified Subscriptions				
Public Place	20,619		20,619	3.3
Individual Use	2,016		2,016	0.3
Total Verified Subscriptions	22,635		22,635	3.7
Total Paid & Verified Subscriptions	522,342	86,023	608,365	98.1
Single Copy Sales				-
Single Issue	11,667	76	11,743	1.9
Total Single Copy Sales	11,667	76	11,743	1.9
Total Paid & Verified Circulation	534,009	86,099	620,108	100.0

VARIANCE OF LAST THREE RELEASED AUDIT REPORTS

Audit Period Ended	Rate Base	Audit Report	Publisher's Statements	Difference	Percentage of Difference
12/31/2020	622,500	654,045	654,045		
12/31/2019	700,000	709,309	709,309		
12/31/2018	750,000	757,934	757,934		

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PRICES

	Suggested Retail Prices	Average Price(1)
Single Copy	\$6.99	
Subscription	\$7.97	7
Average Subscription Price Annualized (2)		\$11.94
Average Subscription Price per Copy		\$1.99

- (1) Represents subscriptions for the 6 month period ended June 30, 2022
- (2) Based on the following issue per year frequency: 6

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ADDITIONAL DATA IN AUDITEDMEDIA.COM MEDIA INTELLIGENCE CENTER

Rate Base by Issue Circulation by Regional, Metro & Demographic Editions Geographic Data Trend Analysis

ADDITIONAL ANALYSIS OF VERIFIED			
	Print	Digital Issue	Total
Public Place			
Personal Care	20,619		20,619
Total Public Place Copies	20,619		20,619
Individual Use			
Individually Requested	2,016		2,016
Total Individual Use Copies	2,016		2,016

RATE BASE

Rate base shown in Executive Summary is for paid and verified circulation.

NOTES

Rounding %: Due to rounding, percentages may not always add up to 100%.

Award Point Programs: Included in Paid Subscriptions Individual is the following average number of copies purchased through the redemption of award points/miles: 116,184

Average Nonanalyzed Nonpaid: Average Nonanalyzed Nonpaid circulation for the period was: 132,664

Multi-Title Digital Programs

Copies included in digital issue paid subscriptions based on consumer's payment for the program and consumer's request for specific magazine. Details below are related to the six-month average.

Program	Reported Multi-Title Digital Program	Unique Opens by Reader	Opens by Issue	Total Opens by Reader
Apple News	63,375	63,375	2.1	131,186

We certify that to the best of our knowledge all data set forth in this publisher's statement are true and report circulation in accordance with Alliance for Audited Media's bylaws and rules.

Parent Company: Hearst Magazine Media, Inc.

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RICHARD DAY JACK ESSIG

VP. Consumer Revenue SVP. Publisher & Chief Revenue Officer

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